

Middle East Family Office Investment Summit

By M. Al Duaij

25-26 October 2017

Four Seasons Hotel & Resort at Jumeirah Beach, Dubai UAE

Post Event Report



Background

It is with great pleasure and overwhelming satisfaction that we provide this executive summary outlining the success of the third edition of Middle East Family Office Investment Summit.

- The summit hosted an incredible 144 delegates
- Attendees included Elite Family Offices, Royal Family Members and their advisors, and prominent business owners
- The event welcomed delegates from across the Middle East and from around the world (attendee composition on Page 5)
- Investors attended the summit from all the GCC nations
- In total, there were delegates from 19 countries from around the globe
- The investor to delegate ratio was an unprecedented 70:30; This is one of the highest ratio of a family office event in the world.

The summit was exclusively hosted in Dubai by a prominent family office, for other family offices to attend.

The summit provided two days of private peer-to-peer conversations, networking and cross border thought leadership designed to identify actionable investment strategies in our current low yield environment.

The Summit Advisory Board - made up of family offices - was highly focused on prequalifying the family office delegates to include only decision-makers and their key family members.

Programme and Speakers

As the summit was organised and hosted by family office, there were an unprecedented number of GCC family office speakers compared to any other event to date in the region.

The family office delegates reported that they felt very comfortable participating and speaking, as they were invited by their peers in an exclusive invitation-only, closed door environment.

The summit programme was based on recommendations from the family offices. However, it is also thanks to our 40 speakers that the summit was such a success.

Programme Highlights

Among our well-received programme were some notable highlights.

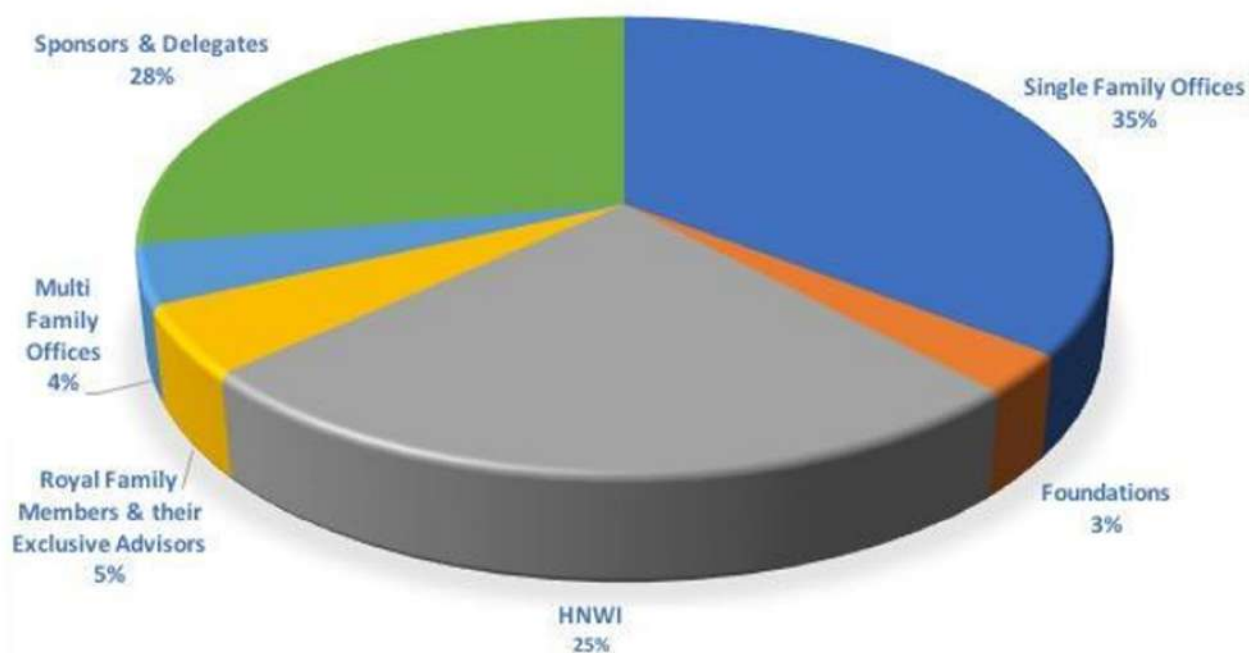
On day two of the summit, we received **Auma Obama** - the sister of Barack Obama - along with **Princess Tessy of Luxembourg**, both active philanthropists.

We were also honoured to welcome representatives of **Sheikh Jaber Abdullah Al Sabah** of Kuwait, as well as the Private Office of **Sheikh Saeed Al Maktoum** of UAE, **Sheikh Ahmed Bin Obaid Al Maktoum International Investment Enterprises**, also of UAE and **Awqaf Sulaiman Al Rajhi Holding Co** of Kingdom of Saudi Arabia.

Attendee Composition

Our attendees represented many different types of business and many different countries. The delegate list included:

- 51 Single Family Offices
- 4 Foundations
- 36 HNWI
- 7 Royal Family Members & their Exclusive Advisors
- 6 Multi Family Offices
- 40 Sponsors/Service Providers



Delegate Feedback

"The Middle East Family Office Investment Summit hosted by Mohammad Al Duajj was a one of a kind event highlighted by a dynamic and engaging group of industry leaders from across the globe. My colleagues and I were blown away by the caliber of attendees, informative panels and overall program structure which led to an intimate and exclusive environment to explore new business opportunities, discuss family governance and make new friends." **Matthew Wilkens, Kallas Asset Management , São Paulo, Brazil.**

"Quite frankly, an event with no peer. Through deep relationships in the region and across the globe, Mohammad and his team are able to draw together some of the most prominent families from the GCC, creating a varied and exciting forum for delegates to interact on the most relevant topics impacting family offices. It has been a pleasure to attend and sponsor past events and we look forward to the next one. Well done!" **Andrew Walton, Tourmaline Europe, UK.**

"Very informative - interesting topics, distinguished delegates. Thanks for the hospitality." **Rabeh Sayegh, Conglomerate Family Office, Kingdom of Saudi Arabia.**

"Excellent speakers, excellent organization, perfect audience." **Monish Advani, UBS, Global.**

"It is a precious event gathering different businesses from different regions. I am impressed with the friendly and comfortable environment. Interesting subjects!" **Mohammad Al Ali, CEO, Sheikh Ahmed Bin Obaid Al Maktoum International Investment Enterprises, UAE.**

"Wonderful event, great speakers, wonderful organisation." **Abdulrahman Hammad, Partner, Hammad & Mehdar, Kingdom of Saudi Arabia.**

Our Next Event

Due to the tremendous feedback received from the summit delegates, it is an honour to announce a fourth summit, which will be held on 4th & 5th February 2018, also in Dubai.

