

Middle East FAMILY OFFICE

I N V E S T M E N T S U M M I T

4-5 February 2018

Four Seasons Hotel & Resort at Jumeirah Beach, Dubai UAE

Post Event Report

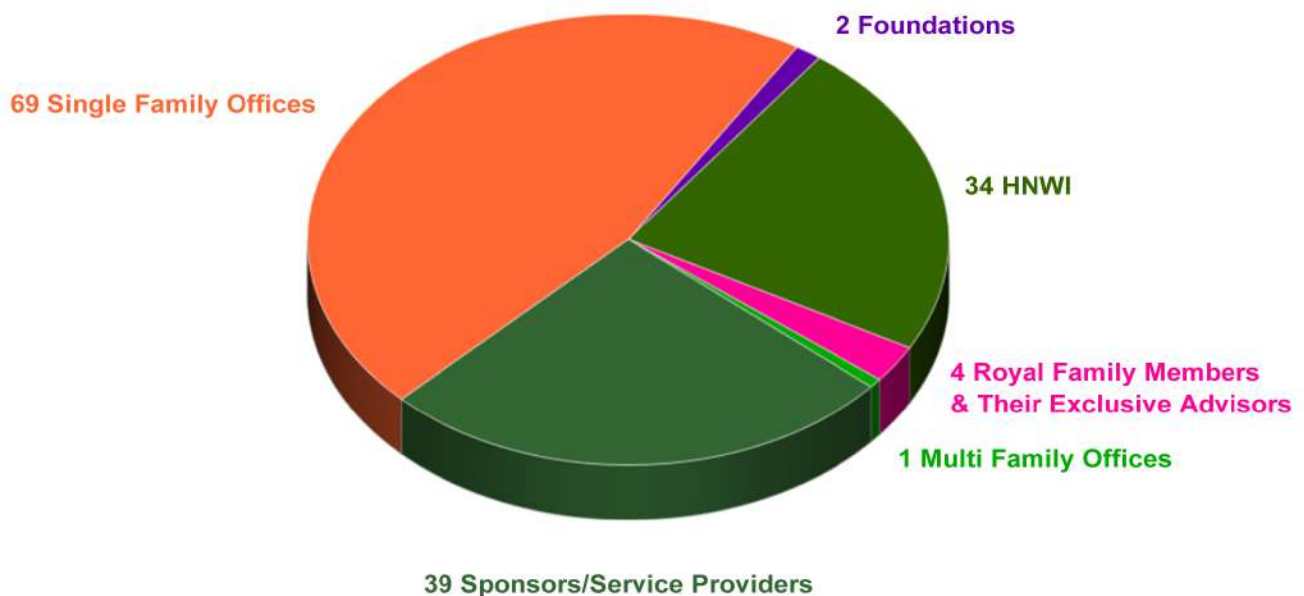


The fourth edition of Middle East Family Office Investment Summit was a huge success, and we have the data to prove it.

With an impressive delegate list including royalty and high-net-worth individuals, as well as an investor to delegate ratio of 66:34, this summit was a very valuable event for attendees and sponsors alike.

Who Was There?

- The summit hosted an incredible 169 delegates including representatives from 69 family offices and 2 foundations
- Attendees included 4 Royal Family Members, Elite Family Offices and their advisors
- 34 high-net-worth individuals were among the delegates
- 39 sponsors and service providers had a visible and prominent presence at the event
- The event welcomed delegates from across the Middle East, but also hosted attendees from around the world
- Investors attended the summit from all the GCC nations
- In total, there were delegates from 29 countries from around the globe
- The investor to delegate ratio was an unprecedented 66:34; This is one of the highest ratio of a family office event in the world.



Event Overview

The summit was exclusively hosted in Dubai by a prominent Middle Eastern family office, for other family offices to attend mainly from the Middle East Region.

The summit provided two days of private peer-to-peer conversations, networking and cross border thought leadership designed to identify actionable investment strategies in our current low yield environment.

The Summit Advisory Board - made up of family offices - was highly focused on prequalifying the family office delegates to include only decision-makers and their key family members.

Programme and Speakers

As the summit was organised and hosted by family office, there were an unprecedented number of GCC family office speakers compared to any other event to date in the region.

The family office delegates reported that they felt very comfortable participating and speaking, as they were invited by their peers in an exclusive invitation-only, closed door environment.

The summit programme was based on recommendations from the family offices. However, it is also thanks to our 41 speakers that the summit was such a success.

Programme Highlights

Among our well-received programme were some notable highlights.

We were also honoured to welcome the CEO of the Private Office of **Sheikh Saeed Al Maktoum** of UAE, the CEO of the **Sheikh Ahmed Bin Obaid Al Maktoum International Investment Enterprises**, also of UAE, Honorary Chairman of **Al Zayani Investments**, Kingdom of Bahrain, The Founders of **Sotoodeh Family Office** of USA and **Al Sayer Group** of Kuwait.

Delegate Feedback

“Wonderful gathering, great speakers, lots of valuable info to ponder. Thank you for making it happen.”

Hisham Al Gurg, CEO, The Private Office of Sheikh Saeed Al Maktoum, UAE.

“It’s a great networking event. This is my third attendance and every time is always an add value for me.”

Bader Al Sayer, Director, Al Sayer Group Holding, Kuwait.

“The Middle East Family Office Investment Summit is one of my favorite conferences to attend for several reasons. It is truly focused on the Middle East. Most of the attendees are from the Middle East and people who are active in the region. The organizer, Mohammad Al Duaji, is from the Middle East with passion and commitment to the region. The ratio of family offices (investors) vs. investment companies (sellers) is just right that you meet quality people.”

Leah Zveglich, Founding Partner, The Aster Club, USA.

“This is a great event led by family offices rather than service providers – it’s a forum to actually discuss real challenges rather than creating ones to solve.”

Hani Kabbabe, Russell Investments, UK.

“Well organised event with good attendees and speakers. Definitely worth looking into next year.”

Scott Harris, Price Bailey Wealth Solutions, Guernsey.

“Thank you very much for the awesome venue, organisation and distinguished audience.”

Dr. Carmelo Bisognano, 360 Impact Finance, Switzerland.

“This annual convention of the region's family businesses and private wealth management advisory firms resulted in an interesting and lively discussion on the Saudi economy, and other topics of relevance for investors in the Middle East.”

Ziad Daoud, Chief Middle East Economist, Bloomberg Economics, UAE.

What's Next?

Due to the tremendous feedback received from the summit delegates, we’re delighted to announce a fifth summit.

This will be held on 4th & 5th November 2018 in Dubai.

